New business models and legal framework for dissemination of digital content

Liber Annual Conference, Barcelona 2011

Roger Jøsevold, Deputy National Librarian National Library of Norway



The future library users



Foto: Kjetil Born

"If we can t find it on the web - it does not exist"



Include cultural heritage in today's knowledge base



The cost of digitsation

Intellectual property right



Legal deposit in Norway

- all published content in all media to The National Library

- Legal Deposit Act of 1989
 - All printed material
 - Music (sheet and sound)
 - Photographs
 - Broadcasts (radio and TV)
 - Film and video
 - The Internet /the ".no-domain"





The multimedia collection

1 900 000 books 2 000 000 periodicals 4 700 000 newspapers 1 300 000 pictures posters 60 000 180 000 maps 4 000 000 manuscripts 1 900 000 ephemera audiobooks 2 500 hrs 80 000 hrs music radio broadcasting 1 000 000 hrs moving images (TV/film etc) 250 000 hrs

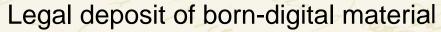
1 000 000 000 + Internet documents (.no)



Digital strategy of The National Library

Digitise the Collection

- Systematically A-Z
- For special purposes
- On demand



- Broadcasting
- Newspapers
- Book Publishers

Strategic Partnership

- Norwegian Broadcasting Company
- Newspapers
- Book Publishers







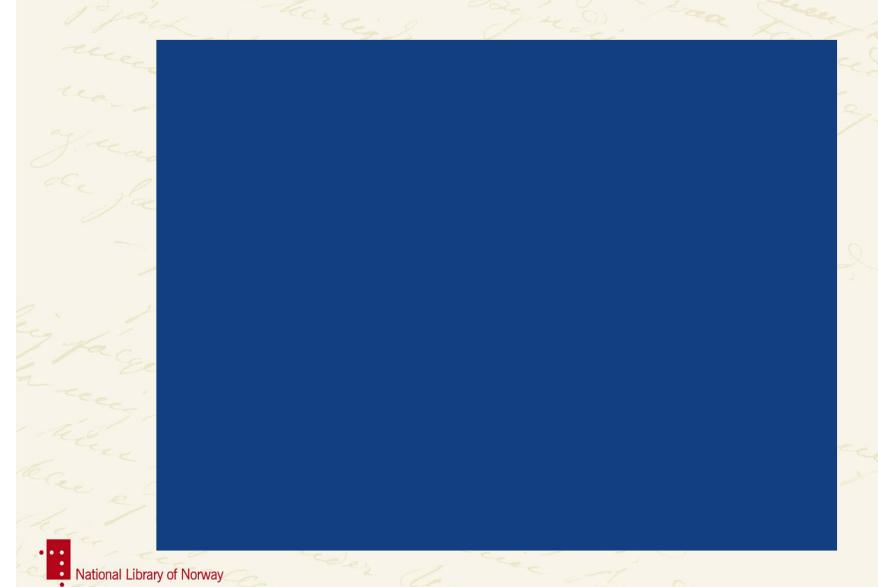








Digitisation at The National Library



Mass digitisation – key figures

- 34 scanners for printet material and photo
- 18 scanners for sound and video
- Converts analog material to 12 -15 TB digital content weekly



The digital collection

Content

230 000 newspapers 450 000 pictures

175 000 books

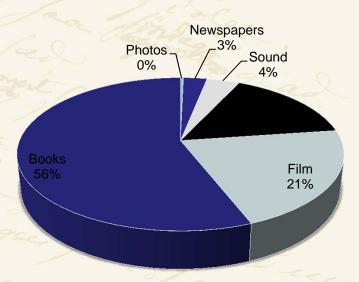
600 hours of moving images

5 000 hours of music

7 200 posters

690 000 hours of radio broadcasts

2 TB x 3 Long term digital repository





Increasing amounth of copyright protected digitised material

Legal framework

- Bilatteral agreements
- Collective licencing and extenden collective licencing



Strategic partnership

- Shared goals
- Joint operations
- Shared benefits
- Shared cost



Broadcasting

50 – 50 cost sharing with Norwegian Broadcasting



- to digitise the radio archive
- to establish a digital repository
- to operate the digital archive

Shared Digital Archive for the National Library and Norwegian Broadcasting



Newspapers

Digitising historical collections on the basis of 50 – 50

cost sharing





Receiving the newspaper in PDF-format Web-based newspaper access in all Norwegian libraries



Benefits and synergies

- Establishing standards for feeding digital newspaper files
- Reducing digitisation cost by 50%
- Eliminating need for future digitisation
- Reducing future capacity needs
- Securing historical collections
- Securing public access to historical newspapers collections



Digitising Parliamentary proceedings since 1814

Digitising costs covered by the Parliament





Digitising by the National Library
Available on the Bicentennial anniversary of the Constitution in 2014 (free and open access on the web)



Museums and cultural heritage institutions

- Agreements with rights holders, metadata, transcriptions etc supported by cooperating institutions
- The National Library digitise and adds content to the digital library "nb.no"
- Cooperating institutions receives high-quality files for own use





bokylla.no (bookshelf.no)

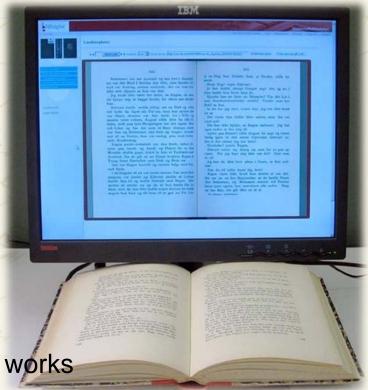


• Free access to copyright-protected books on the web



Scope of the contract

- All books published i Norway:
 - 1690-1700
 - 1790-1800
 - 1890-1900
 - 1990-2000
 - Estimated 50,000 volumes under copyright
- For Norwegians (ip-adresses)
- Full-text searchable
- Right to withdraw work
- Download of PDFs of uncopyrighted works





Costs and compensation

Annual compensation of NOK 0.56 (€ 0.06) per page made available on the internet

By 2012 a total annual compensation of 0,64 mill € for 50.000 volumes (0,13 € pr capita)

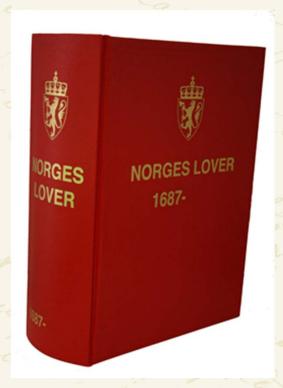
Compensation and digitisation costs funded by the National Library



Foto: NA24



Legal framework



 The Copyright Act of 1961 with amendments allows The National Library to digitise all published material for long-term preservation)

 "The Bookshelf" contract is based on the framework of extended collective licencing

Extended collective licence

- Kopinor (collecting society) represents all rightsholders:
 - ✓ All printed material
 - √ Foreign rightsholders
 - ✓ Orphan works
- Kopinor distributes the compensation to authors, i.e. through grants.

Kopinor











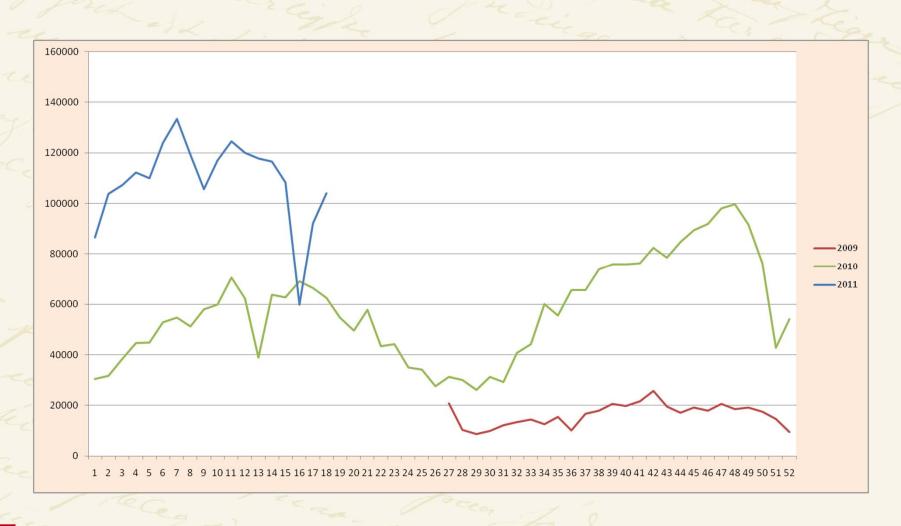


Weekly use from May 2009 – counted by number of IP-adresses





Weekly use – counted by page-views





Use and users

- Students and staff at Colleges and Universities
- Mainly from the Oslo, Bergen and Trondheim areas
- Searching for specific books and content (curriculum)
- Slightly more female readers



Effects on book-sales and library loans

- No measurable and significant effect on sales (balance between substitution and promotion)
- Measurable but no significant effect on library loans (substitution dominates promotion slightly)



Include cultural heritage in today's knowledge base

By the means of strategic partnership:

Increased content in the digital library

Increased dissemination of copyright protected content on the web

The cost of digitsation

Intellectual property right



To succeed – pay special attention to these areas:

- Establish an overall digital strategy
- Strategy implementation and organizational development go hand in hand
- Restructure to free resources and show vigor and determination
- Establish expertise and technical capacity to digitise
- Establish confidence and trust with publishers through offering expertise and being a reliable partner
- Combine strategic focus with flexibility to use oportunities
- Combine bilateral and collective agreements (don't put all your eggs in one basket)



Thank you

and

good luck with your efforts!

